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METROPOLITAN AIR CONDITIONING
CONTRACTORS OF NEW YORK (MACC)
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MACC Comedy Night — More Than Just A Barrel of Laughs!

Comedy night proved to be more than just a barrel of laughs! The atmosphere and unique location of Fujitsu's Airstage made the evening a night to remember by all who attended. For those who could not make the





At left: Chris Crean (left) of Wales Darby and Brendan Casey of Fujitsu give an overview of equipment on display.

Below: One of the great NYC views from the FuJitsu Airstage

event, I highly recommend checking out this venue.

The ability to see Fujitsu's newest technology in a penthouse overlooking Times Square was a novel concept that is quickly gaining popularity with professionals across the industry. One of the leading sales engineers who helped bring this concept to fruition, Brendan Casey, was kind enough to speak with us before the event. The thought was that engineers could come in and see "equipment on display and operational." He discussed how the single-phase unit "bridges the gap between residential and commercial systems." Brendan also went into detail on the popular VRF systems which "use refrigerant as the cooling and heating medium much like the mini-split systems." "We welcome all contractors, engineers and buyers to come in and try the equipment for themselves," says Brendan. Appointments can be made on their website at www.theairstage.com.

The night of the event we were able to inquire about the products on display and received a quick overview before our comedian took the stage.

According to Brendan, the mini split and VRF systems are widely popular in countries like Japan which have high energy costs. "By operating at varying speeds, VRF units work only at the needed rate allowing for substantial energy savings. Heat recovery VRF technology allows individual indoor units to heat or cool as required. En-

ergy savings of up to 55% are predicted over comparable equipment. This also results in greater control of the building's interior temperature by the occupants." While these type of systems comprise less than 5% of the current residential units in the US, they are expected to gain momentum as customers continue to look for energy efficient alternatives.

We want to thank our partners at Fujitsu for helping with this membership event. Their hospitality and professionalism was greatly appreciated by our contractor and associate members. We look forward to collaborating on more events in the future. •















