

# **Financial Data**

## ■ Ten-Year Financial Summary

7	(1) 11)	F/2012	D/201/	5/2015
Financial Data	(Unit)	FY2013	FY2014	FY2015
Net sales	(Millions of yen)	241,441	274,807	280,977
Operating income	(Millions of yen)	20,702	27,140	27,521
Operating income margin	(%)	8.6	9.9	9.8
Ordinary income	(Millions of yen)	20,407	27,860	25,889
Profit attributable to owners of parent	(Millions of yen)	13,227	17,809	17,531
Comprehensive income	(Millions of yen)	15,410	23,455	13,143
Total net assets	(Millions of yen)	55,803	76,638	87,350
Total assets	(Millions of yen)	162,421	190,522	181,082
Net cash provided by (used in) operating activities	(Millions of yen)	15,141	24,066	23,207
Net cash provided by (used in) investing activities	(Millions of yen)	(6,131)	(4,676)	(6,830)
Free cash flow	(Millions of yen)	9,010	19,389	16,377
Net cash provided by (used in) financing activities	(Millions of yen)	(10,536)	(15,472)	(3,311)
Cash and cash equivalents at end of period	(Millions of yen)	4,680	9,136	21,604
Amount per share				
Earnings per share (EPS)	(Yen)	123.80	170.19	167.55
Net assets per share (BPS)	(Yen)	514.29	710.16	812.56
Dividend per share	(Yen)	14.00	18.00	20.00
Key Indicators, etc.				
R&D expenses	(Millions of yen)	10,284	11,549	12,374
R&D expense ratio	(%)	4.3	4.2	4.4
Capital expenditures	(Millions of yen)	6,162	7,148	5,037
Depreciation expenses	(Millions of yen)	3,623	3,876	4,556
Shareholder's equity ratio	(%)	33.1	39.0	47.0
Return on equity (ROE)	(%)	26.3	27.9	22.0
Return on assets (ROA)	(%)	8.5	10.1	9.4
Net D/E ratio	(Times)	0.17	(0.11)	(0.25)
Cash conversion cycle*	(Days)	79.1	82.0	81.8
Days inventory outstanding	(Days)	29.5	31.6	31.1
Inventories	(Millions of yen)	19,962	21,833	20,044
Dividend payout ratio	(%)	11.3	10.6	11.9
Price earnings ratio (PER)	(Times)	8.0	9.3	10.4

FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022
260,054	262,340	252,667	262,117	265,452	284,128	371,019
26,490	20,207	14,589	14,941	18,737	8,444	15,098
10.2	7.7	5.8	5.7	7.1	3.0	4.1
23,960	18,543	14,116	13,683	20,537	11,402	17,432
10,031	12,854	8,892	5,765	13,008	3,722	8,694
10,513	14,879	8,171	752	19,921	9,616	11,744
95,694	107,722	113,122	110,711	126,085	131,454	139,570
193,949	210,403	215,784	213,250	251,378	268,633	298,390
26,799	10,894	8,513	9,724	25,001	(14,945)	(8,043)
(4,923)	(5,862)	(12,515)	(19,141)	(11,267)	(7,871)	(8,423)
21,875	5,032	(4,002)	(9,416)	13,733	(22,817)	(16,466)
(2,891)	(2,936)	(3,172)	2,090	(5,825)	(971)	19,316
40,789	42,710	35,412	27,571	36,707	14,202	17,391
95.88	122.86	84.99	55.11	124.32	35.57	83.04
886.89	998.94	1,046.46	1,021.74	1,161.61	1,205.43	1,272.80
22.00	24.00	26.00	28.00	30.00	32.00	34.00
12,102	12,874	12,986	13,425	14,133	14,582	15,704
4.7	4.9	5.1	5.1	5.3	5.1	4.2
5,538	6,358	8,378	13,939	8,729	8,201	8,217
5,382	5,062	5,280	5,848	6,124	6,825	7,582
47.8	49.7	50.7	50.1	48.4	47.0	44.7
11.3	13.0	8.3	5.3	11.4	3.0	6.7
5.3	6.4	4.2	2.7	5.6	1.4	3.1
(0.44)	(0.41)	(0.32)	(0.21)	(0.26)	(0.04)	0.12
74.5	74.5	87.4	91.9	91.3	99.3	108.8
31.7	37.8	42.8	45.9	52.2	70.6	73.5
23,355	27,930	26,703	32,979	44,479	73,037	72,760
22.9	19.5	30.6	50.8	24.1	90.0	40.9
22.9	15.5	18.4	35.4	24.8	67.2	45.0

<sup>\*</sup> Cash conversion cycle (CCC): Days' sales in accounts receivable + Days' sales in inventory – Days' sales in accounts payable

### Stock Information (as of March 31, 2023)

#### FUJITSU GENERAL LIMITED

Capital stock 18,172 million yen

Stock exchange listing
The Prime Market of the Tokyo Stock Exchange

Stock Code 6755

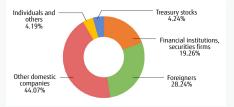
Number of shares

Number of shares authorized: 200,000,000 Number of shares issued: 109,339,548

Number of shareholders

4,184

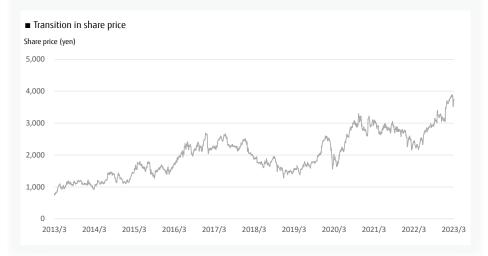
■ Distribution by type of shareholder (share units)



#### Major Shareholders

Shareholder	Number of Shares Held (Thousands of shares)	Shareholding Ratio (%)
Fujitsu Ltd.	46,121	44.05
The Master Trust Bank of Japan, Ltd. (Trust Account)	7,453	7.12
Goldman Sachs And Company Regular Account	5,192	4.96
BYN GCM CLIENT ACCOUNT JPRD AC ISG (FE-AC)	4,206	4.02
Goldman Sachs International	3,032	2.90
MSIP CLIENT SECURITIES	2,399	2.29
Custody Bank of Japan, Ltd. (Trust Account)	2,299	2.20
JPLLC CLIENT ASSETS-SK J	2,004	1.91
Mizuho Bank, Ltd.	2,000	1.91
Nomura Securities Co., Ltd. (Proprietary Account)	1,682	1.61

<sup>\*</sup> In addition to the above, FUJITSU GENERAL retains 4,631 thousand shares of treasury stock. Shareholding ratios are calculated after deducting treasury stock.



### **Editorial Policy**

In this integrated report, we select and report key information covering our policies, approaches, data, and other areas. For detailed information about our activities, examples of initiatives, and so forth, please visit our official website.

- Reporting period: FY2022 (April 1, 2022 to March 31, 2023)
   Please note that this report also refers to some events that took place before and after this period.
- ◆ Scope of organizations covered in the report: This report covers the activities and achievements of Fujitsu General Limited and its consolidated subsidiaries and affiliated companies accounted for by the equity method, which collectively constitutes the Fujitsu General Group.
- ◆ Reference guidelines used for the preparation of this report: "GRI Standards," published by Global Reporting Initiative (GRI); UN Global Compact; "ISO 26000: 2010," published by the International Organization for Standardization (ISO); recommendations by the Task Force on Climate-related Financial Disclosures (TCFD); and "Environmental Reporting Guidelines 2018," published by the Ministry of Environment of Japan
- ◆ Published: December 2023 (Next scheduled: October 2024)
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- ◆ Scope of information disclosure

The Fujitsu General Group discloses to its stakeholders a wide range of information regarding its business activities.

	Website		Booklet and PDF				PDF
Financial Data	IR information page		Annual Securities Report		Summaries of financial results		Integrated reports
Non-financial Data	Sustainability information page						(this document)

#### Forward-looking Statement

This report presents not only the past and current facts about the Fujitsu General Group but also its projections, forecasts, and plans. Such projections, forecasts, and plans are based on the information available to us at the time we prepared this report. All readers are advised to note that results of the Group's business activities and developments may differ from those projections, forecasts, and plans, depending on unforeseeable changes in the business environment and other relevant factors.

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<sup>\*</sup> Please refer to the following page for detailed corporate data.
[ P. 2: Corporate Profile, Group Profile, Business Overview ]